

The **GATEWAY** project: Connecting Start-ups with Africa and Latin America

**WinSmart RM: Win-Win
Strategies in Mobility Transition**

<http://projects.gtk.fi/gateway/>



Research Institutes
of Sweden



Geoscience for a sustainable Earth

brgm



TALLINN UNIVERSITY OF
TECHNOLOGY



Sveriges geologiska undersökning



Trinity College
The University of Dublin



DMT

KU LEUVEN



Our mission in the GATEWAY project

To create new ways of **connecting universities, industry and research organizations** between **EU, Africa (2019)** and **Latin America (2018)**

Support **growth of start-ups** and **SMEs** to interact and find new ways to foster new solutions and **connecting people and technology**



Objectives

- Gateway is a EIT RawMaterials project focusing on Internationalization and **transfer of knowledge and innovation**
- Serve as an EIT RawMaterials platform for implementing **transparent and sustainable solutions** in Africa and Latin America
- A more sustainable **socio-economic development** in countries outside Europe directly linked to our EIT RM partners.
- Create **new business opportunities and knowledge transfer** between EU, Africa and Latin America
- Focus on Latin America 2018 and **Africa 2019**

Partners



Trinity College
The University of Dublin



GATEWAY and WinSmart RM synergies

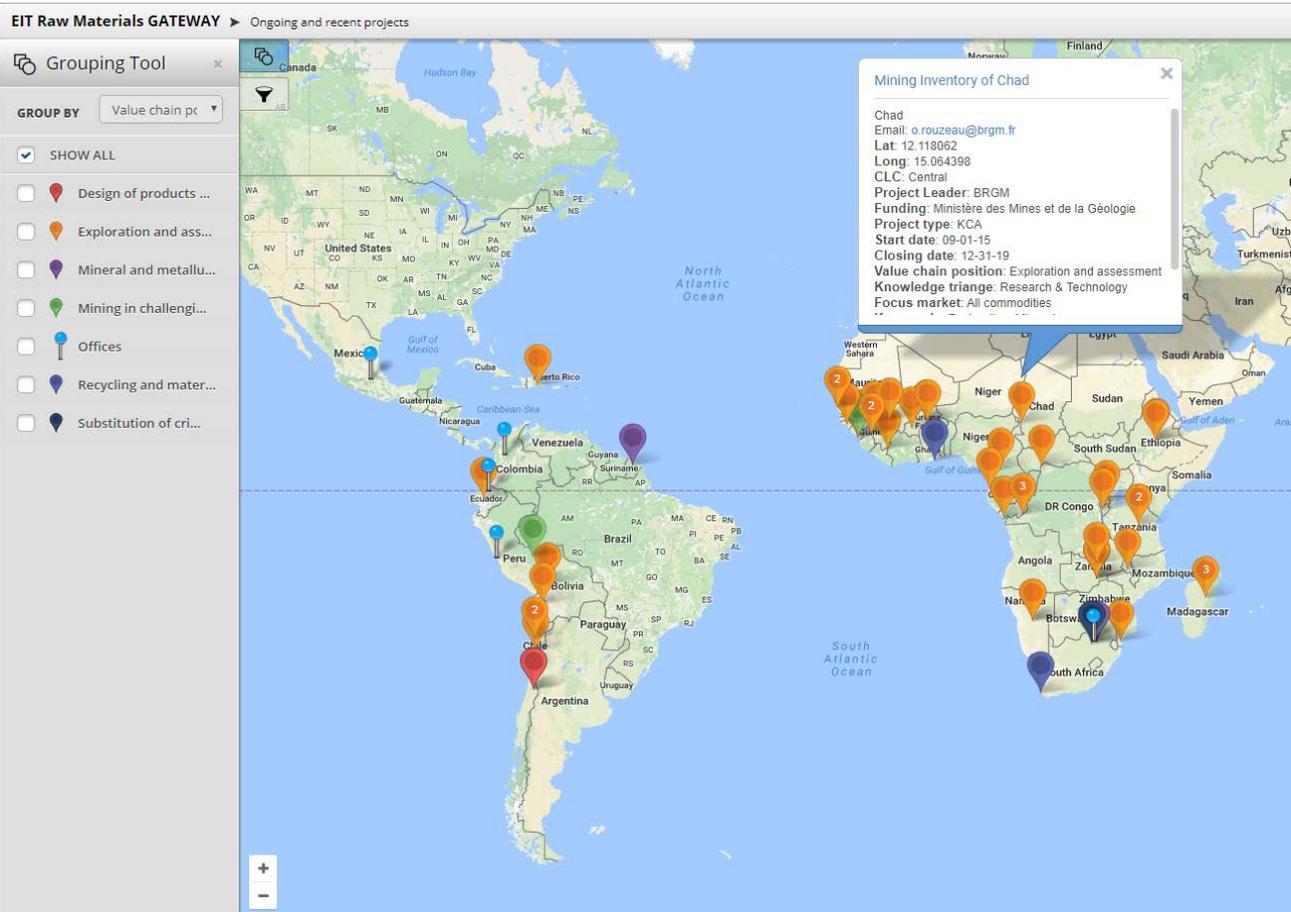
- **WinSmart RM** is a spin off activity from **GATEWAY** with specific focus on Win-Win Strategies in Mobility Transition towards the adaption of battery minerals for electric vehicles.
- The main objective for WinSmart is to find relevant stakeholders and strengthen the cooperation between EU and Africa for innovation and policy actions related to raw materials and advanced materials for the mobility transition
- The ultimate goal is to create a forum to discuss win-win situations for Africa and Europe where both can successfully contribute to a sustainable Mobility Transition in line with a strategic long-term vision for a prosperous, modern, competitive and climate neutral economy.

WINSMART RM Partners



GATEWAY services

To support our models we have compiled two map applications to get more information for stakeholders



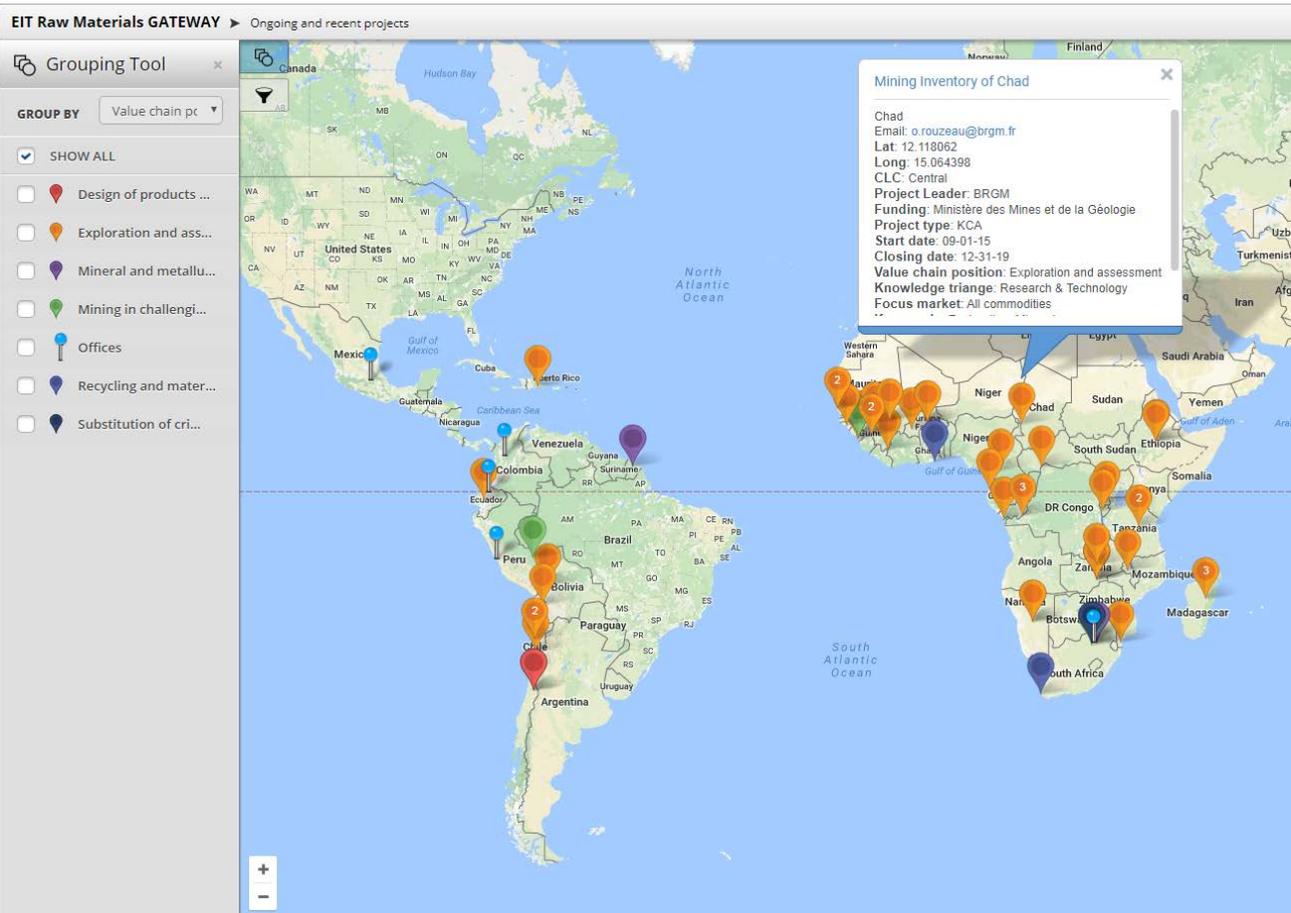
Map services and information:

- GATEWAY partner's projects and activities
- Raw material commodities in Latin America and Africa



How to get involved?

Register to GATEWAY and get access to a world class consortium to build up your international network in Latin America and Africa



Create an illustrative picture of an ideal process:

1. Register and get access to our Maptive services
2. Identify projects & focus market
3. Contact project leader or Gateway partner
4. Get personal network plan and contacts
5. Join target country Gateway workshop



What do you get?

- Online access to the **GATEWAY partners project portfolio** with information about recent or ongoing raw materials projects in Africa and Latin America
- Online Information and access about **mining activities** in Africa and Latin America
- Join us for the GATEWAY events in Latin America and Africa to get **direct access** to the most **relevant stakeholders**; local SMEs and Start-ups, governmental decision-makers, mining companies, universities and research institutes
- Use the international network of GATEWAY to establish new business/project opportunities **together**

What we offer for EU start-ups and SMEs in 2019?



- Participation in **GATEWAY and WinSmart workshops** 31.9-2.10 in Johannesburg to meet local stakeholders
- Collaboration with **Mintek, CSIR and TIA**
- **Expand** your start-up or SME **to new international markets** and **start your collaboration** together with African counterparts for new **win-win** opportunities
- If your start-up or SME have what it takes, **apply for scholarship to get funding** to cover travel expenses and/or conference fees. Maximum compensation 2500 €





Register and join GATEWAY

It's free

Contact information: fredrik.karell@gtk.fi

Website: <http://projects.gtk.fi/gateway/>



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